BAXTER HEALTH

REQUEST FOR PROPOSAL

MOBILE MAMMOGRAPHY UNIT

Purchase, build, delivery, installation and service of a mobile mammography unit (45 foot custom coach with mammography imaging system) for Baxter Health.

Released: 11-23-2026

Proposals due: 12-28-2026, 11:59pm

Delivery and acceptance complete: no later than July 1, 2027

COMPASSIONATE CARE BEYOND MEASURE

Funded by the Arkansas Rural Health Transformation Program

1. AT A GLANCE

Baxter Health requests proposals to furnish, deliver, install, test and support one mobile mammography unit (45 foot custom coach with mammography imaging system). We use competitive proposals because past performance, on-time completion, technical capability and service matter as well as price. Project type: new mobile unit. Per the PACT budget, this is a new base platform that adds mobile screening capacity for rural communities; it is not a replacement.

Who we are	Independent, nonprofit, Magnet-recognized health system in Mountain Home, Arkansas: 268 bed hospital, 25 bed critical access hospital, 270+ providers, 40+ locations, serving 12 counties in north central Arkansas and southern Missouri
What we need	One mobile mammography unit: a 45 foot custom coach with the build options, clinical equipment, start-up supplies, delivery, acceptance testing and calibration, training, warranty and post-warranty service in Section 2.
Delivery	Build, delivery, installation of equipment on the coach, acceptance testing and final invoice within the completion window in Section 2 and no later than July 1, 2027.
Funding	Arkansas Rural Health Transformation Program, through a subaward from the Arkansas Department of Finance and Administration (DFA). 2 CFR 200.318 to 200.327, Appendix II to 2 CFR Part 200 and the DFA subaward terms apply. **Period of performance: October 15, 2026 to July 31, 2027**. Fixed cost reimbursement only; costs incurred before the period of performance or before contract execution are not reimbursable.
Contract	Fixed price only (Section 3). No time and materials; no cost plus a percentage of cost.
Decision	A Baxter Health evaluation committee scores proposals out of 100 (Section 6) and awards to the responsible offeror whose proposal is most advantageous, price and other factors considered.
Project lead	Shanette Loggins, Director of Radiology, Sloggins@baxterhealth.org, the only point of contact for this RFP.

STEVENS AMENDMENT FUNDING DISCLOSURE

This project is supported by the Centers for Medicare & Medicaid Services (CMS) of the U.S. Department of Health and Human Services (HHS) as part of a financial assistance award totaling $208,779,396.02, with 100% funded by CMS/HHS. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by CMS/HHS or the U.S. Government.

KEY DATES (CENTRAL TIME)

Step	Date	Step	Date
RFP released; public notice published	November 23, 2026	Evaluation, references and any interviews	December 29, 2026
Written questions due	December 11, 2026, 11:59am	Award and contract execution (after any required DFA approval)	December 30, 2026
Answers posted as addenda	December 14, 2026	Delivery, installation on the coach and acceptance complete	July 1, 2027
Proposals due (30+ days after notice)	December 28, 2026	Final invoice due	July 1, 2027

2. SCOPE OF WORK AND MINIMUM REQUIREMENTS

This project expands the service array; it is not a like-to-like replacement. Any manufacturer or model that meets these requirements may be proposed. Brand names, if any, are descriptive, and "or equal" products will be considered (2 CFR 200.319).

Item	Requirement (offeror responds in the Vendor Response Form section shown)
Coach (B)	**Base platform:** one new custom mobile mammography coach that takes mammography and other diagnostic screening to rural communities. 45 foot custom mammography vehicle (Continental US) or equal.
	Length: 45 foot coach, for the interior length needed for safe clinical workflow, equipment placement and patient movement (ref. CHS-UPG-007) or equal.
	Chassis and weight: chassis make, engine, fuel type, gross vehicle weight rating, axle ratings and driver license class: DOT and federal motor carrier rules that apply to the finished coach and its GVWR apply here.
Interior	**Side window:** side sliding window for natural light and staff visibility (ref. INT-OPT-001) or equal.
	Finishes: interior package equal to CSI package level III: flooring, solid surface counters, upgraded laminate and upholstery. Finishes must be durable and cleanable for infection prevention and repeated mobile use (ref. INT-UPG-003).
Exterior and access	**Antenna roof rail:** roof rail for radio antennas with weatherproof access hatch, for antenna installation and communications (ref. EXT-OPT-001) or equal.
	Stabilizing jacks: heavy duty stabilizing jack system rated for more than 26,000 lbs, to keep the coach stable during exams (ref. EXT-OPT-015) or equal.
	Second door: second right side entrance door (ref. EXT-ENTRY-001) or equal.
	Exterior steps: custom aluminum, adjustable, five steps with platform and handrails (ref. EXT-ENTRY-009) or equal.
	Wheelchair lift: cassette type, automatic, ADA approved, with door (ref. EXT-ENTRY-016) or equal.
	Exterior graphics: exterior graphics package (ref. EXT-UPG-004) or equal. Artwork, colors and approval:
	Awning: lateral arm box awning up to 22 feet, Sunbrella or equal fabric, color chosen by Baxter Health (ref. EXT-AWN-003).
Power	**Generator:** 12 kW quiet diesel generator, for power when shore power is not available (ref. PWR-OPT-006) or equal.
	Battery power: battery pack vehicle power supply, Silver level or equal (ref. PWR-OPT-014). Run time and capacity.
	Shore power: shore power connection, voltage and amperage, and power needed for the imaging .
Electrical and AV	**Monitor:** 32 inch LED LCD monitor with wall mounting, Samsung or equal (ref. ELEC-AV-002).
	Back-up camera: back-up camera system with LCD color monitor (ref. ELEC-AV-017) or equal.
	Sound system: sound system throughout the coach, with speakers and amplifier (ref. ELEC-AV-020) or equal.
Connectivity (F)	**Connectivity package:** package equal to the Gold Connectivity package, with VPN and bonding, installation and training included. Cellular service is not included (ref. CONN-OPT-011).
	Network: CAT 6 network in the coach (ref. ELEC-OPT-006) or equal.
	Technology integration: Laptop integration, with the ability to use a hot spot or cellular data,
Staff support	**Microwave:** cabinet mounted microwave oven (ref. APL-OPT-001) or equal.
	Refrigerator: under counter refrigerator with freezer, AC/DC, compressor operated, Norcold DE0061 or equal (ref. APL-OPT-002).
HVAC and plumbing	**Roof vent:** powered reversible roof vent with max air cover (ref. HVAC-OPT-003) or equal.
	Air conditioning: roof mounted air conditioner (ref. HVAC-OPT-004) or equal. Number of units and capacity.
	Plumbing: plumbing system with pump, sink, holding and waste tanks, hot water heater and monitor panel (ref. PLB-OPT-003) or equal.
Lighting	**Scene lights:** exterior LED scene lights (ref. LTNG-EXT-005) or equal.
Exam room	**Exam room package:** package equal to the Silver Exam Room Package: high-low exam table, scopes, exam table light, sharps container and stool (ref. MED-OPT-002).

Item	Requirement (offeror responds in the Vendor Response Form section shown)
Mammography room	**Console protection:** leaded Plexiglas at the console for radiation protection (ref. MMG-OPT-001) or equal. Shielding plan reviewed by a qualified expert and meets Arkansas radiation control rules.
	Environment alarm: temperature, power and humidity alarm system with automatic cellular interface (Cellular or equal) and voice announcements (ref. MMG-OPT-004).
	Roof dome: elevated roof dome (ref. MMG-OPT-006) or equal.
Imaging and screening equipment (B)	**Mammography imaging system:** 2D digital and 3D tomosynthesis, detector, acquisition workstation. New equipment only unless Baxter says otherwise. FDA clearance and FDA MQSA requirements for a mobile unit.
	Ultrasound: ultrasound system for the mobile unit.
	Diabetic retinopathy screening: diabetic retinopathy screening tools for the mobile unit.
Warranty / service (E)	**Minimum warranty:** For the coach, the chassis and each piece of equipment. Offeror's price post-warranty service by year for 3 years, and state service response time, uptime, preventive maintenance, and how service is delivered at rural sites.
Software / cyber (F)	DICOM conformance; HL7 with Cerner; PACS: Philips IntelliSpace Radiology; MDS2 and software bill of materials; patch policy; secure remote access; Business Associate Agreement if PHI is accessed.
Schedule (D)	**Required completion window:** July 1, 2027. Build, delivery, installation of equipment on the coach, acceptance testing and final invoice must be complete within this window and never after July 1, 2027; a later date needs DFA written confirmation of an extension first. Offerors confirm items D1 to D8 and give a project plan. No work or cost before contract execution and any required DFA approval. Delivery location: Baxter Health.
Acceptance / deliverables	**Acceptance:** coach built to the requirements above; all equipment installed on the coach and working; acceptance testing and calibration of the mammography unit completed after it is installed on the coach and before any patient is screened; training done; documents delivered. MQSA equipment evaluation by a qualified medical physicist, ACR accreditation and Arkansas radiation registration before first patient. **Deliverables:** floor plan and build drawings, project plan, inspection and acceptance records, title and registration documents, manuals, licenses, warranty certificates, training records.

3. CONTRACT TYPE, PAYMENT, AND PROPOSAL VALIDITY

Contract type: Firm Fixed Price. Fixed price was selected because the equipment and services can be defined and priced firmly, placing cost risk on the contractor. Time and materials is not accepted. Under 2 CFR 200.324(c), Baxter Health "must not use the 'cost plus a percentage of cost' and 'percentage of construction costs' methods of contracting."

Payment: Milestone payments per accepted milestones; final payment after acceptance. Reimbursement only; no advance payments unless agreed in writing. Itemized invoices matching the Vendor Response Form price lines must be received before July 1, 2027.

Proposal validity: 90 days after the due date; prices are firm for this period.

4. INSTRUCTIONS TO OFFERORS

- **Public notice and due date.** Public notice is published on the issue date and proposals are due by December 28, 2026. Submit one PDF and the completed workbook to Sloggins@baxterhealth.org by the due date and time in Key Dates (December 28, 2026); late proposals will not be considered.
- **Questions and addenda.** Written questions go to the RFP contact by the Key Dates deadline; answers are issued as addenda to all offerors and oral answers are not binding. Acknowledge all addenda in Vendor Response Form Section K.
- **No contact; no lobbying.** From issue until award, offerors may not contact or lobby Baxter Health staff, board members or evaluators about this RFP except through the RFP contact. Federal funds may not be used to lobby for this contract (Byrd certification, Section 7).
- **Validity, costs, records.** Proposals stay valid for the period in Section 3. Offerors bear their own costs. Proposals may be disclosed as the law allows; mark trade secrets.

5. MINIMUM QUALIFICATIONS (PASS/FAIL) AND PROPOSAL CONTENTS

A proposal that fails any gate is not scored or ranked (workbook gates G1 to G6).

Gate	Requirement
G1	Offeror and its principals are not excluded in SAM.gov; Baxter Health runs and saves its own UEI search before award.
G2	**Active SAM.gov registration with UEI:** Required (pass/fail)
G3	Signed Federal Contract Provisions Addendum and certifications (Attachment C) returned with the proposal.
G4	Accepts a fixed price contract under Section 3.
G5	Commits to complete delivery, installation, acceptance testing and final invoice within the Section 2 window and by July 1, 2027.
G6	Offered imaging equipment (the mammography system, if in scope, and the ultrasound) has FDA clearance for the offered configuration. The mammography system can meet FDA MQSA requirements when installed on the coach.

Tab	Proposal contents (page limit)	Workbook Vendor Response Form section
1	Cover letter signed by an authorized officer; addenda acknowledged (2 pages)	A Offeror information; K Signature
2	Qualifications: builds of the same or similar mobile mammography or medical coaches; past performance; financial and technical resources; any terminated contracts or litigation in the last 5 years.	G Past performance; I Subcontractors
3	Technical proposal: floor plan and drawings; specification sheets for the coach, chassis and each Section 2 item; imaging and screening equipment offered; each "or equal" item identified with how it meets the requirement.	B Equipment offered
4	Project plan and schedule: dated plan for build, inspections, installation of equipment on the coach, delivery, acceptance testing and calibration, and training.	D Schedule
5	Warranty and service: warranty for the coach, chassis and each piece of equipment; post-warranty service years; uptime; remote service access; service response time; service at rural sites; trained field service staff; cybersecurity (MDS2, SBOM, DICOM).	E Warranty and service; F Software / cybersecurity
6	Three references from same or similar mobile coach builds in the last 5 years	G Past performance

6. EVALUATION AND AWARD

An evaluation committee, each member having signed a conflict-of-interest attestation, checks the gates, rates non-price criteria, calculates price points by formula and ranks proposals by total score. Baxter Health may check references, request clarifications and hold interviews or demonstrations. Under 2 CFR 200.320(b)(2)(i), "all evaluation factors and their relative importance must be identified." Price is always a factor. Criteria, in descending order of relative importance:

#	Criterion	Points	What is evaluated
1	**Price / total cost of ownership**	30	Evaluated price by formula (below).
2	**Past performance and qualifications**	25	Same or similar mobile coach builds; rural or critical access experience; references; terminated contracts or litigation; financial and technical resources.
3	Build and delivery timeline and ability to complete within the period of performance	20	Realistic schedule completing delivery, installation, acceptance and final invoice by July 1, 2027 with margin; project plan; commitments.
4	Coach and equipment technical capability and software	15	Meets or exceeds Section 2; applications; upgrade path; interoperability; cybersecurity.
5	**Services, warranty, training and support**	10	Warranty, uptime, response time, training, downtime support, software updates.
	Total	**100**	

Price factor. The lowest evaluated price among proposals passing all gates earns 30 points; others earn (lowest evaluated price / its evaluated price) x 30. Prices are compared with the ICE and each cost element is analyzed. Non-price criteria are rated 0 to 5 per workbook sub-criterion; points = (average rating / 5) x sub-criterion points.

No geographic or in-state preference. No in-state, local or geographic preference is applied. Business size or ownership data is used only for 2 CFR 200.321 reporting and earns no points.

Award and responsibility. Under 2 CFR 200.320(b)(2)(iii), "Contracts must be awarded to the responsible offeror whose proposal is most advantageous to the recipient or subrecipient considering price and other factors." If the lowest-priced proposal is not selected, the selection memo documents why. Baxter Health may negotiate with the top-ranked offeror and request best and final offers. Under 2 CFR 200.318(h) Baxter Health must consider "contractor integrity, public policy compliance, proper classification of employees ..., past performance record, and financial and technical resources." **Reservation of rights:** Baxter Health may reject any or all proposals, waive minor irregularities, cancel, issue addenda and award all or part, as its procurement policy and federal rules permit; no contract exists until signed by both parties and any required DFA approval is received.

7. CONFLICTS OF INTEREST AND SPECIFICATION WRITERS

Employees, officers, agents and evaluators with a real or apparent conflict of interest may not take part in selecting, awarding or administering the contract (2 CFR 200.318(c)(1)). Under 2 CFR 200.319(b), "contractors that develop or draft specifications, requirements, statements of work, or invitations for bids must be excluded from competing on those procurements." Offerors disclose any relationship with Baxter Health, its staff or RFP preparers on the Vendor Response Form.

8. OTHER TERMS AND ATTACHMENTS

- **Governing law:** State of Arkansas
- **Arkansas Executive Order 98-04:** the contractor completes the contract and grant disclosure form before contract execution
- **Business Associate Agreement:** required if the contractor will access protected health information.
- **Taxes:** Baxter Health tax status; exemption certificate provided on request.
- **Publicity:** no news releases or use of Baxter Health's name without written consent.
- **Federal funding acknowledgment:** the contractor will cooperate with federal and DFA reporting, monitoring and audit.